

PHOENIX INVESTMENT SALES TEAM OVERVIEW

“ Our #1 priority is to earn the trust of our clients every day. ”

Mindy Korth



MINDY KORTH, Executive Vice President with Colliers International, is accomplished in all sectors of the investment real estate community including office, medical office, retail and industrial, and unique projects across the nation. As a 30-year veteran, Mindy has completed transactions totaling more than 25 million square feet and more than \$2.9 billion in value. She currently sits on the Balsz Community Education Foundation board of directors. Mindy was recognized as the Big Deal Office Sales Broker 2012 by AZRE Magazine, has been honored as the NAIOP AZ Investment Broker of the Year in 2003, 2008, 2009, 2010, 2013 and Broker of the Year 2010 through 2012 by Commercial Executive Magazine. She is a member of ICSC, ULI, NAIOP, AZCREW and various local industry associations.



KIRK KULLER, Vice President, combines his experience and knowledge of capital markets, corporate real estate and strategic planning to develop client tailored financial solutions which enable Colliers International clients to make fully informed real estate decisions. He is also responsible for providing sophisticated financial analysis desired by institutional clients. His consultative approach is ideal for facilitating an informed decision-making process for all stages of the deal. Kirk is an active member in ICSC, NAIOP, ULI and a board member for Junior Achievement.



JENNY BASSETT, Real Estate Analyst, specializes in investment properties. Working closely with Mindy Korth, Jenny is a part of all aspects of the deal from pitch to close. She is also responsible for the team's external branding and marketing channels with clients, future clients and industry colleagues. Prior to joining the team, Jenny was the communications director at two REITs and a retail developer over a 10 year period. Since joining the team in 2012, Jenny has been involved in 75 sales transactions totaling more than \$750 million in value.



SEAN WESTFALL, Senior Associate, specializes in investment property sales. His current responsibilities include business development and database management. Within his short career, Sean has earned notable recognitions, including the Colliers International David L. Hallstrom Rookie of the Year award in 2015, and also in 2015 was a finalist for the Best of NAIOP Arizona - Rookie of the Year award. He is a member of NAIOP Arizona's Developing Leaders and ULI. He is also Co-Founder of DCREP, an organization of young commercial real estate professionals in Greater Phoenix.



KELSEY ROBINSON, Client Services Coordinator, works closely with Jenny Bassett and Mindy Korth in streamlining the team's customer service and marketing offerings. Kelsey helps facilitate the design and branding of all marketing pieces. She uses innovation and effective communication to provide best-in-class service to clients, and support to the team. Kelsey has five years of experience in internal and external communication, PR and marketing. Prior to joining Colliers, Kelsey was a marketing specialist at an advertising agency, dedicated to juggling a variety of projects for a wide range of clients.

300+ Transactions

NAIOP Five-time investment broker of the year

Financial Structuring of \$50 Billion

Spanning 20 years, Transactions Include: Trophy and Value-add properties; Multi-tenant and Single-tenant; Individual and Portfolio Offerings; Local, Regional and Multi-state; Properties valued from \$1 to \$100+ Million.

\$2.9 Billion in Transactions Value

60 Combined Years of Experience

“ We streamline the financial structuring and underwriting process for clients, enabling them to make informed and timely decisions to accelerate their business. ”
- Kirk Kuller

Trusted, Experienced Real Estate Leaders

MARK SINGERMAN

The Rockefeller Group
msingerman@rockgrp.com
(623) 930-5082

MORGAN DEAL

Principal Financial Group
Deal.Morgan@principal.com
(515) 235-9119

TIM FOWLER

Universal Health Realty Trust
tfowler@uhsinc.com
(770) 209-9286

DAN LEVITT

Ryan Companies
daniel.levitt@ryancompanies.com
(612) 492-4319

JOHN REGAN

Landmark Dividend
jregan@landmarkdividend.com
(813) 316-4323

CHUCK BRUNI

ArroyoBel Asset Advisors
cbruni@arroyoholdings.com
(928) 714-7108

GREG TYLEE

City Office REIT
gtylee@cityofficereit.com
(604) 806-3565

TODD PEARSON

Arizona Central Credit Union
todd.pearson@azcentralcu.org
(602) 523-8354

LARA JOHNSON

Lexington Realty Trust
ljohnson@lxp.com
(212) 692-7209

“again and again, the feedback is that you are one of the best brokers in the greater

Phoenix area. I now share their positive opinion of you.

—Greg Hemstreet, President, Hemstreet Development Corp.

For more information, please contact the Colliers International Arizona Investment Properties Sales Team or visit www.phoenixinvestment.properties.

MINDY KORTH
Executive Vice President
Direct +1 602 222 5005
mindy.korth@colliers.com

KIRK KULLER
Vice President
Direct +1 602 222 5179
kirk.kuller@colliers.com

JENNY BASSETT
Real Estate Analyst
Direct +1 602 222 5158
jenny.bassett@colliers.com

SEAN WESTFALL
Senior Associate
Direct +1 602 222 5027
sean.westfall@colliers.com

KELSEY ROBINSON
Client Services Coordinator
Direct +1 602 222 5041
kelsey.robinson@colliers.com